



# ECONOMIC DEVELOPMENT QUARTERLY

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MAKING NEWS? CONTACT—

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Thank you for your continued commitment to Westlake and our community. If you have information about your company that you would like to have included in the next issue, please contact Michelle Boczek, Economic Development Manager at 440-617-4313.

Sincerely,  
Dennis M. Clough

***Nordstrom Rack is coming to  
Crocker Park***

*Seattle-based Nordstrom Inc. will open a new Nordstrom Rack in the space previously occupied by Borders Books & Music. The 34,000 square-foot store is under construction and is set to open in the fall of 2013.*

*Nordstrom Rack is the off-price, outlet division of Nordstrom Inc. It carries Nordstrom clothing, shoes and accessories and other brands at up to 50%-75% off the original retail price found at Nordstrom.com or in Nordstrom dept. stores.*

*This will be the first west-side location for a Nordstrom Rack. "We're excited to have the opportunity to better serve Cleveland's west-side community with our new Rack at Crocker Park," Geevy Thomas, president of Nordstrom Rack said in a statement. "We're looking forward to getting our doors open next fall so that we can start taking care of our customers in a location that's more convenient for them."*

***Equity Trust Relocating to  
Westlake***

*Equity Trust, a financial services company that assists investors in handling self-directed IRAs and 401(k)s is consolidating its Elyria and Berea locations here in Westlake.*

*The company will move nearly 375 employees to the recently purchased 30033 Clemens Road facility which was previously owned by the Cleveland Clinic.*

*Equity Trust plans to invest nearly \$11 million worth of improvements into its new headquarters facility. Equity will be completely renovating the interior of the building. The exterior will also get a new facelift. The entire skin of the building will be completely replaced including a new façade and new windows. If all goes according to schedule, Equity will be up and operational by mid-October 2013.*

*Equity Trust serves more than 130,000 clients in all 50 states.*



Rendering of the Nordstrom Rack



Rendering of Equity Trust located at 30033 Clemens Road





**Sky Zone Indoor Trampoline Center**—The 30,000sf facility is currently under construction on Viking Parkway. Sky Zone is planning an early spring 2013 opening. Sky Zone is a recreational facility that caters to all age groups.



D'Italia an Italian market and Deli offering Italian deli meats, cheeses and home-made specialties, such as pastas, meatballs and sauces. All made from family recipes.

**D'Italia Foods**  
**26285 Detroit Road**

## Westlake Welcomes New Businesses to our Community

- Array Design Studio & Gifts
- Black Flag Crossfit
- D'Italia Foods
- Fitness Revolution
- Kathy's Creative Sewing Center
- Oliver & Henry's Dog Shop & Grooming
- Rain Barrels n'More
- The Cleaning Authority
- The Second Look Furniture Consignment
- Subway Kiosk
- Yankee Candle
- Destination Maternity
- A&J's Grill—new location
- ACE Hardware
- Cleveland Clinic Children's Therapy
- EPA - expansion
- Inner Bliss Yoga
- Jazzercise— new location
- Krysia Energy Yoga
- Lord & Taylor Call Center
- Lukanc CPA
- Mapfre Insurance
- Plain Dealer Distribution Center
- Win City Internet Café
- CEI Service Garage
- Speedway
- Bar Louie

|                                     |                               |          |
|-------------------------------------|-------------------------------|----------|
| <b>Mayor</b> .....                  | Dennis M. Clough.....         | 871-3300 |
| <b>City Council President</b> ..... | Michael F. Killeen.....       | 331-1910 |
| Ward 1.....                         | Edward G. Hack.....           | 871-6208 |
| Ward 2.....                         | James Connole.....            | 899-1504 |
| Ward 3.....                         | Dennis J. Sullivan.....       | 835-8661 |
| Ward 4.....                         | Michael F. O'Donnell.....     | 777-7814 |
| Ward 5.....                         | Kenneth Brady.....            | 892-1177 |
| Ward 6.....                         | Mark Getsay.....              | 892-1602 |
| Clerk of Council.....               | Denise Rosenbaum.....         | 871-3300 |
| <b>Department Directors</b>         |                               |          |
| Building.....                       | Donald Grayem.....            | 617-4105 |
| Community Services.....             | Joyce Able Schroth.....       | 899-3544 |
| Engineering.....                    | Robert Kelly.....             | 617-4145 |
| Finance.....                        | Prashant Shah.....            | 617-4250 |
| Fire.....                           | Interim Chief Jim Hughes..... | 871-3441 |
| Law.....                            | John Wheeler.....             | 617-4230 |
| Planning/Economic Dev.....          | Robert Parry.....             | 617-4305 |
| Police.....                         | Chief Richard Walling.....    | 871-3311 |
| Purchasing.....                     | Mary Calabrese.....           | 617-4285 |
| Recreation.....                     | Mike Rump.....                | 808-5700 |
| Service.....                        | Paul Quinn.....               | 617-4211 |

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